

Auto	New		Renewal	
	Under 100,000	Over 100,000	Under 100,000	Over 100,000
Preferred and Standard				
Ultra	6.75%	8.10%	6.75%	8.10%
Superior or Enhanced	6.75%	8.10%	5.25%	6.30%
Essential	5.25%	6.30%	4.25%	5.10%
Non-Standard	3.25%	3.90%	3.25%	3.90%
Monoline Youthful	3.25%	3.90%	3.25%	3.90%

Property	New		Renewal	
	Under 100,000	Over 100,000	Under 100,000	Over 100,000
Homeowners				
Premier or Ultra with or without Auto	6.75%	8.10%	6.75%	8.10%
Optimum or New Quality-Plus with Auto	6.75%	8.10%	6.75%	8.10%
Optimum or New Quality-Plus without Auto	6.75%	8.10%	5.25%	6.30%
Essential with Auto	6.75%	8.10%	5.25%	6.30%
Essential without Auto	6.75%	8.10%	4.25%	5.10%
Earthquake	1.75%	2.10%	1.75%	2.10%

Specialty Lines	New		Renewal	
	Under 100,000	Over 100,000	Under 100,000	Over 100,000
Motorcycle & Off-Road Vehicles	7.75%	9.30%	4.25%	5.10%
Motorhomes, Travel Trailers, Classic Cars	Same as Auto Rates			
Watercraft & Umbrella	6.75%	8.10%	6.75%	8.10%
Dwelling Fire with Auto	6.75%	8.10%	6.75%	8.10%
Dwelling Fire without Auto	6.75%	8.10%	5.25%	6.30%
Pet Insurance	5.75%	6.9%	2.25%	2.70%

1. New business commission is earned if the policyholder is a new line of business customer to Safeco ("New Customer" designation in Safeco Quote and Issue).
2. Named insured is single and under 25 years of age at beginning of term and Auto policy has no active cross reference policies listed on the policy record. You will receive notice of any commission change that occurs after the effective date of this document, in accordance with applicable state law requirements. Commission shall be paid only for the products that you are authorize to write under your Agency Agreement with Safeco. This commission schedule supersedes all prior Safeco Personal Lines commission schedules for this state. For all lines and products: Unless required by applicable state law, Safeco will pay no commission (0%) on any business written or renewed on or after the effective date of termination of your Agency Agreement.
3. Policies with inception dates prior to 1/1/17 will renew at commission levels that applied prior to 1/1/17. Renewal rates changes based on policies in force as of Dec. 31, 2016 go into effect April 1, 2017.
4. Includes legacy Auto products not otherwise specified
5. Named insured is single and under 25 years of age at beginning of term, and Auto policy has no active cross reference policies listed on the policy record.
6. Commissions shall be paid only for the products that you are authorized to write under your Agency Agreement with Safeco. This commission schedule supersedes all prior Safeco Personal Lines commission schedules for this state.
7. For all lines and products: Unless required by applicable state law, Safeco will pay no commission (0%) on any business written or renewed on or after the effective date of termination of your Agency Agreement.
8. Safeco Gold Cross sell fee is 100% of First year commission. Agents will earn renewal commission after the first year.