

Standard Commission Schedule

Policies incepted on or after April 1, 2023 ⁽¹⁾
(May 1, 2023, for Minnesota agents)



FOR AGENTS AND BROKERS



Midwest Region

Illinois, Indiana, Iowa, Michigan, Minnesota, Nebraska, North Dakota,
South Dakota, Wisconsin

Commission Rates

New & Renewal

Line of Business	Commission Rates	
	Under 100,000	Over 100,000
Auto	7.5%	9%
Auto- CA Monoline	4%	4.8%
BOP	7.5%	9%
BOP- ME ⁽²⁾ ; NH, VT ⁽³⁾	7-10%	9-12%
Custom Protector	7.5%	9%
Farm	7.5%	9%
General Liability	7.5%	9%
Inland Marine- Monoline	7.5%	9%
Inland Marine- Monoline Builder's Risk	9%	10.8%
Package	7.5%	9%
Package- CT, MA, ME, NJ, NY, RI ⁽²⁾ ; NH, VT ⁽³⁾	7-10%	9-12%
Property	7.5%	9%
Umbrella & Excess Casualty	7.5%	9%

⁽¹⁾Commission rates apply to policies incepted on or after April 1, 2023. Commission rates are applied based on policy primary risk state. Policies with inception date prior to April 1, 2023, follow schedule on Page 2.

⁽²⁾10% or 12% new and renewal.

⁽³⁾New and renewal based on Underwriting Company selected.

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Worker's Compensation Schedule Only



FOR AGENTS AND BROKERS

Worker's Compensation Policy Inception Date on or after 1/1/2022 by Policy Primary Risk:

	Under 100,000	Over 100,000
State		
Illinois, Indiana, Michigan, Minnesota, Nebraska, North Dakota, South Dakota	6%	7.2%
Iowa, Wisconsin	4.25%	5.10%

Commissions for Work Comp are based off New business under \$25,000 in premium, please consult Commission specialist for any other elements.

Commissions are subject to change at any time without notification